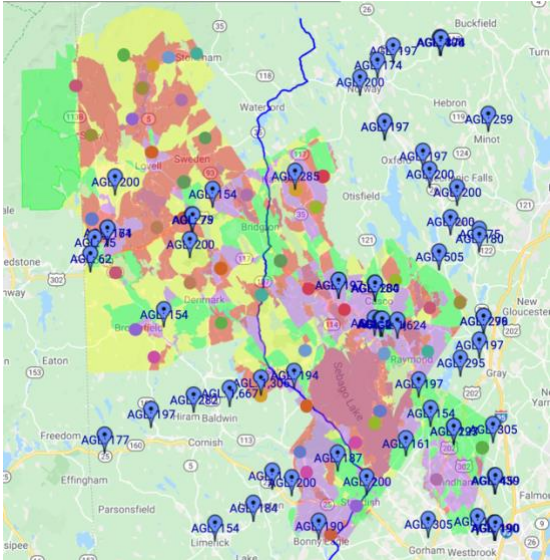
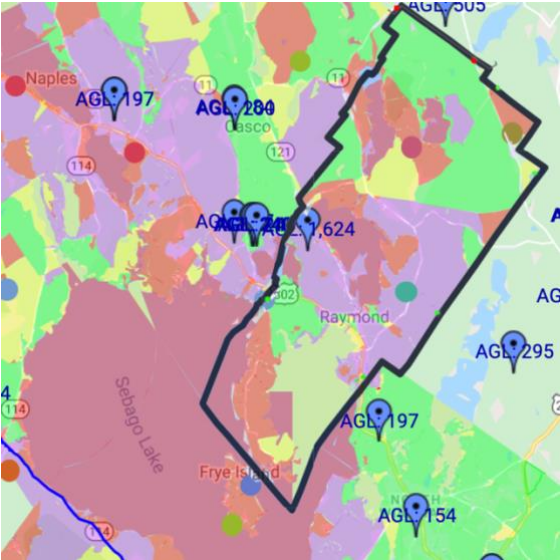


GEO Model Breakdown: Raymond

Recommended GEO Model (Hybrid)



- **Region:**
 - Coverage = 91%
 - 79.7% fiber vs. 11.3% fixed wireless
 - Cost/household = \$2,867
 - Gross Cost = \$78 million
- **Raymond:**
 - Coverage = 97.4%
 - 86.7% fiber vs. 10.7% fixed wireless
 - Cost/household = \$2,867
 - Gross Cost = \$5.3 million

Full Fiber to the Home (FTTH) Model

- **Region:**
 - Coverage = 100%
 - Cost/household = \$4,651
 - Gross Cost = \$108 million
- **Raymond:**
 - Coverage = 100%
 - Cost/household = \$4,651
 - Gross Cost = \$8.7 million

Full Fixed Wireless Model*

- **Region:**
 - Coverage = 81%
 - Cost/household = \$271
 - Gross Cost = \$6.3 million
- **Raymond:**
 - Coverage = 81%
 - Cost/household = \$271
 - Gross Cost = \$507,854

Questions for Raymond

- What are town needs/assumptions as far as:
 - % Coverage?
 - % Fiber vs. Fixed Wireless?
 - Estimated take rate (model assumes ~45%)?
- Any change requests for the model?
- How does the project timeline fit in with and compare to Raymond's ideal timeline?
- After looking through the GEO Model breakdown, do you have any other follow up questions?
 - Please send these questions via email to Clara McCool (cmccool@gpcog.org), Tony Plante (tplante@gpcog.org), and Joe Oliva (joliva@gpcog.org)

Contacts

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*Fixed Wireless numbers to be vetted for technology/cost accuracy